



Entiovi is a technology solution & services provider helping its customers to grow their business and cut costs using the latest technology solutions. Our customer's satisfaction fuels our growth. With our consultative approach we design & develop the right solution for our customers. We follow it with customer training & post implementation support for easy adaptation of the solution by the customer. We are continuously adopting and learning new technologies & skills to be customer and market ready.

Entiovi is a one stop shop for AWS and Azure Cloud , Salesforce , Angular JS and React JS, .NET , Python , Java Spring, Node, Oracle , SQL Server , PostGRE,MySQL , Talend , R , Stochastic modelling , machine learning

Entiovi Technologies Pvt. Ltd.

**SDF Building, Module No.107, GP
Block, Sector V, Kolkata - 700091,
India**

E-mail : contact@entiovi.com

COMPANY OVERVIEW

Established in the year 2017, Entiovi is committed towards providing quality solutions in IT consulting and software development with high value services and product offerings. Entiovi provides a strong blend of quality, experience, research and development and is supported by a competent team .

The company offerings include skills on AWS and Azure cloud, developing and implementing Open Source Enterprise Solutions & Mobility solutions with React/Python/.NET.

ORGANIZATION STRUCTURE

KEY MEMBERS

Mr. Debkumar Pal
CEO & Director

20+ years of strong experience in Management and Engineering

Mr. Abhik Goswami
COO & Director

20+ years of strong experience in ERP implementations, Bespoke solutions

Mr. Sanjoy Chatterjee
Director

15+ years of strong experience in Analytics products and solutions

CORPORATE OFFICE: Module 107, SDF Building, Sector V, Salt Lake, Kolkata -700091, India
www.entiovi.com



Talent Pool

AVERAGE
5+ to 10+
EXPERIENCE



- BFSI
- Food
- Telecom
- Lifestyle and Wellness
- Construction



GLOBAL CLIENTS

COMPANY DASHBOARD

SERVICE OFFERING

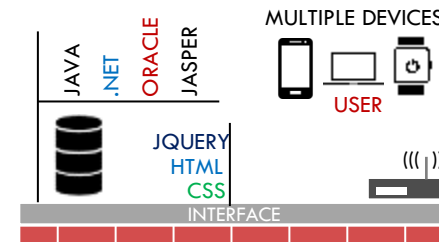


- Cloud Development and implementation
- Salesforce
- Requirement Gathering and Software Fitment
- Training
- Project Management
- Business Intelligence
- Database
- Data Analysis
- Financial Modelling
- Mobility

- Software Application Development
- Web portal Design and Development
- Maintenance & Support
- Implementation Services
- Graphics Designing
- Testing Services
- Mobile Apps Development
- Reporting Services
- Master Data Management
- Data Migration Services
- Data Archival Services



TECHNOLOGY



- WebServices
- Integration
- Reverse Engineering
- ETL Tools like Talend
- Android, IOS
- React JS, Angular JS
- Node.JS, Springboot
- Java/J2EE Maven

CASE STUDY 1



ERP and Dialer



About Customer

USD 10 MILLION COMPANY

3rd Party Financial Product selling
Company based in Vietnam & SE Asia

BUSINESS OBJECTIVE

- Increase revenue by maximizing sales coupled with performance by the TSR (s) (Telesales) by providing deep and actionable insights using CRM
- CRM system integrated with Drools based rules engine

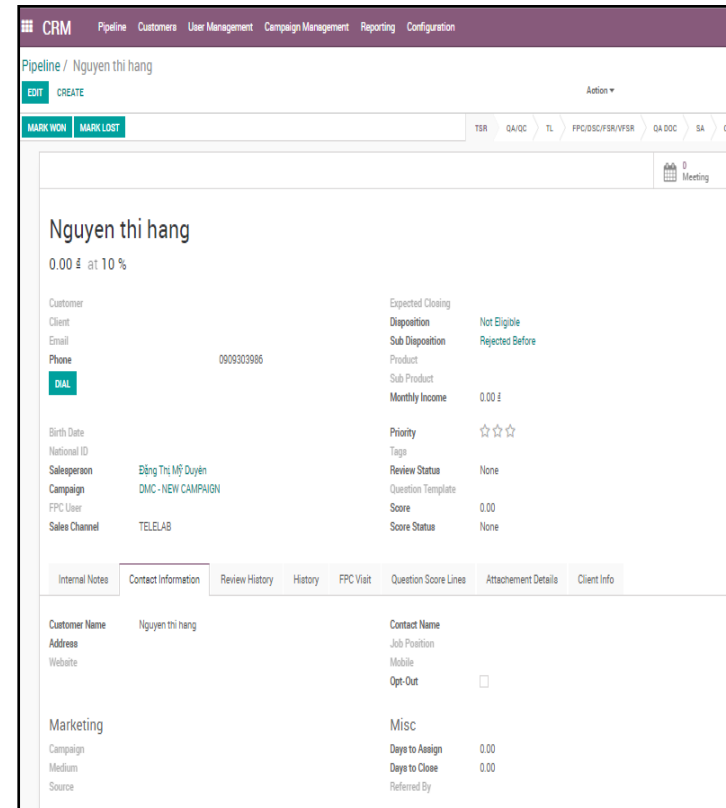
ERP SOLUTION COVERAGE

- Complete HR solution with features like Recruitment with employee profile , leave policy adoptions, Incentive,KPI,Contest & Bonus
- Accounting System was integrated with CRM
- Dialer system with features like Hang Up, Barging, Conference, Snooping, Whispering, Voice Blaster, Recording Portal and integration with CRM

SOLUTION

- CRM with DROOLS Rules Engine
- HRMS with Payroll
- FMS
- Asterisk Dialer with SIP Server

SOLUTION SNAP



BUSINESS BENEFITS

8% Annual Increase in customer base over the last three years

TECHNOLOGY

- Python
- XML
- Java
- PHP
- PostgreSQL
- OdooV11

CASE STUDY 2



MDM PLATFORM FOR CRM



USD 10 MILLION COMPANY

3rd Party Financial Product selling
Company based in Vietnam & SE
Asia

About Customer

BUSINESS OBJECTIVE

Build a clean master data environment where a customer is uniquely identified and has completeness. Data is cleaned and is easy to generate lead.

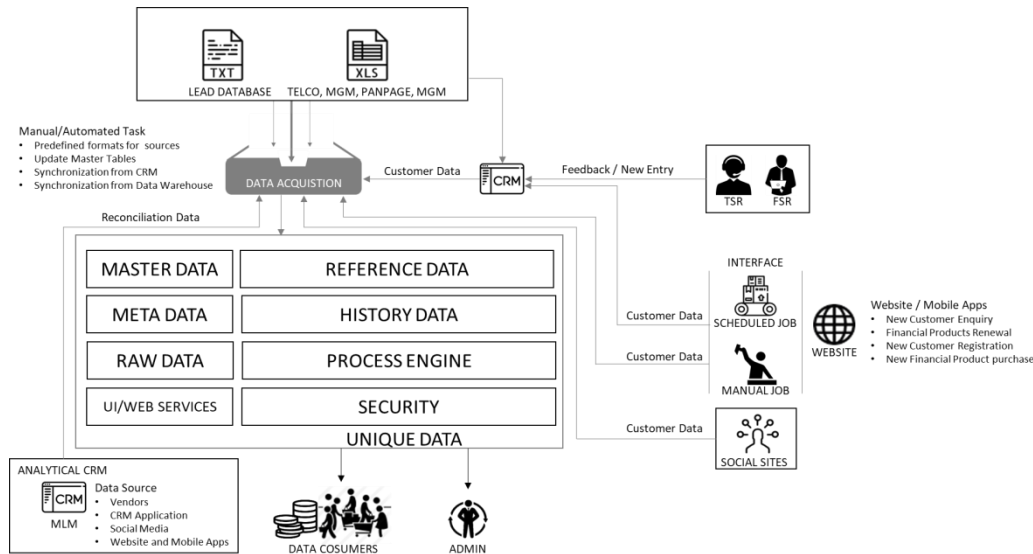
SOLUTION

- Automated Integration with Vendor data
- Data Cleaning and normalizing with NLP helping in intelligent search
- Merging/Demerging
- Maintain customer data in a standardized way with flexibility and incremental updates which will be referred to as Customer Information Folder (CIF).

BUSINESS BENEFITS

- Out OF 36 MILLION ROWS , Our System helped refine and get back 2.1 Million Rows of Proper Data (approx. 20% Clean data)

SOLUTION SNAP



TECHNOLOGY

- Java
- Oracle
- Postgresql
- Talend

CASE STUDY 3



SPEND INFLATION ANALYSIS



USD 10 BILLION CORPORATION

Raw / Processed food
Company based in USA

About Customer

SOLUTION

- Third Party Funding Analysis
- Total Spend Inflation
- Unit Rate Inflation
- New Item / Supplier Inflation
- Increased Volume Inflation

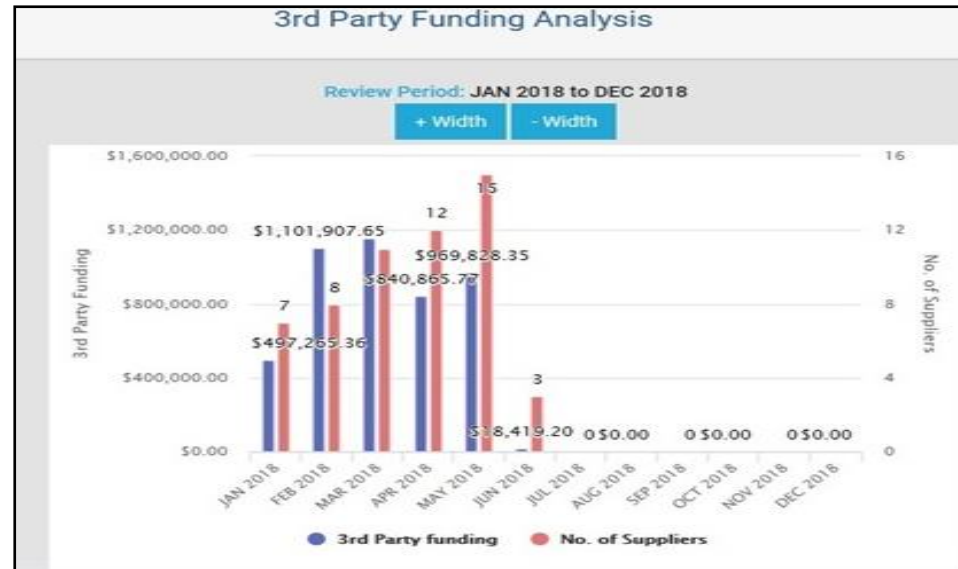
BUSINESS BENEFITS

12% Reduction in
Company Procurement
Delays and Cost in a
single Dept.

BUSINESS OBJECTIVE

Business Objective is to increase profitability and ROI of the supply chain and procurement operations by providing deep and actionable insights into Vendor, Item, Rate, Volume

SOLUTION SNAP



TECHNOLOGY

- Java Spring Based
Web Services
- Angular JS 5.0
- PostgreSQL

CASE STUDY 4



Vegan Food Promotion
Company based in USA

About Customer

BUSINESS OBJECTIVE

- Market Bfit restaurants on social media
- Provide 360 degree E-Commerce platform for the Vegan eco system including service providers & customers
- Organize events to highlight the benefits of Vegan diet and provide a forum to introduce the local participating restaurants
- Build the awareness that plant based food with low or no Salt, Oil & Sugar (SOS) can be delicious

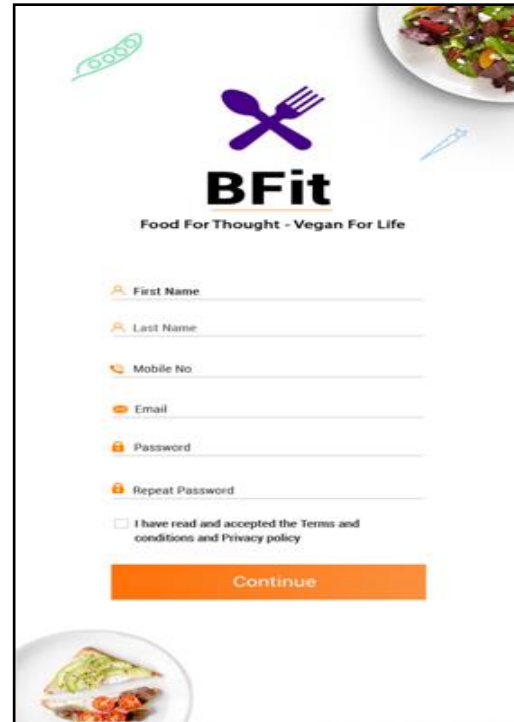
SOLUTION

- Web Application
- Mobile Application
- (Android & iOS Device)

BUSINESS BENEFITS

Exponential increase in user base of customers & service providers in USA Region

SOLUTION SNAP



BFit
Food For Thought - Vegan For Life

First Name

Last Name

Mobile No

Email

Password

Repeat Password

I have read and accepted the Terms and conditions and Privacy policy

Continue

TECHNOLOGY

- Native Android
- Native iOS SWIFT
- Java
- PHP
- MySql

CASE STUDY 5



About Customer

Business Process consulting and management company related to Construction Industry based in USA

BUSINESS OBJECTIVE

- To develop cloud based Project Authoring Tool which includes Selection & Configuration of Phases, BPMNs & Tasks
- To create a cloud based marketing automation interface for building information management (BIMS)

TEAM



DEVELOPMENT : 5 ASSOCIATES

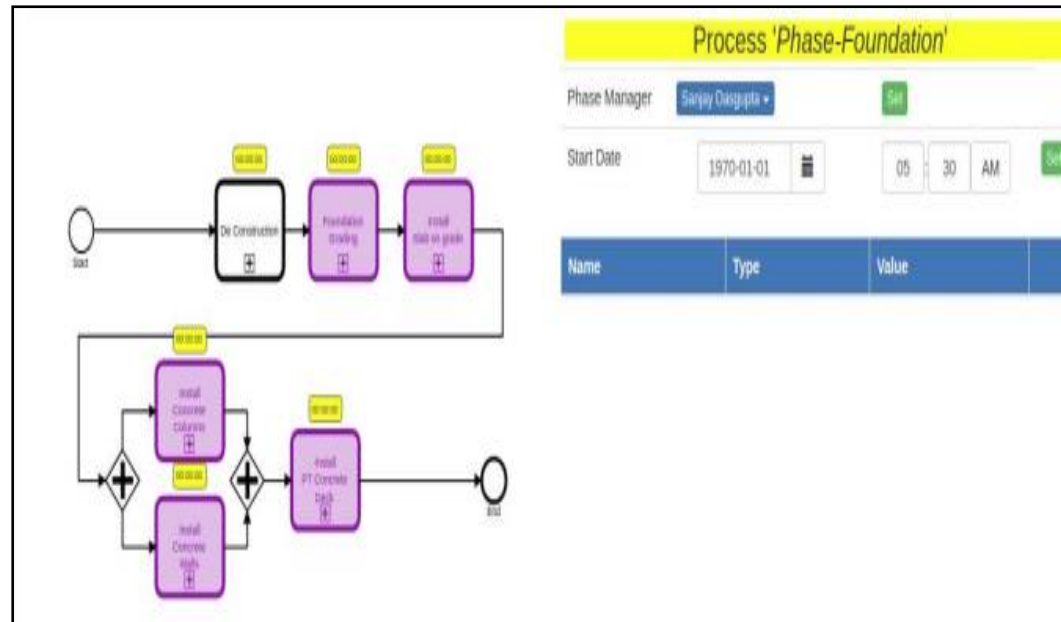
SOLUTION

- Business Process Flow Visualization related to the construction industry

BUSINESS BENEFITS

30% increase in efficiency of BPMN Tool

SOLUTION SNAP



TECHNOLOGY

- Angular7.0
- Camunda
- Java spring
- Mongo DB
- AWS cloud

CASE STUDY 6



Integration between Oracle, MS Dynamics and Oracle

About Customer



Investment firm based in USA

BUSINESS OBJECTIVE

- Integrations between Workday, MS dynamics and Oracle for their cloud ERP implementation using Azure with logging and service now integration
- To automate the ETL process for the integration

TECHNOLOGY

- Azure Data Factory
- Azure Functions
- Azure SQL

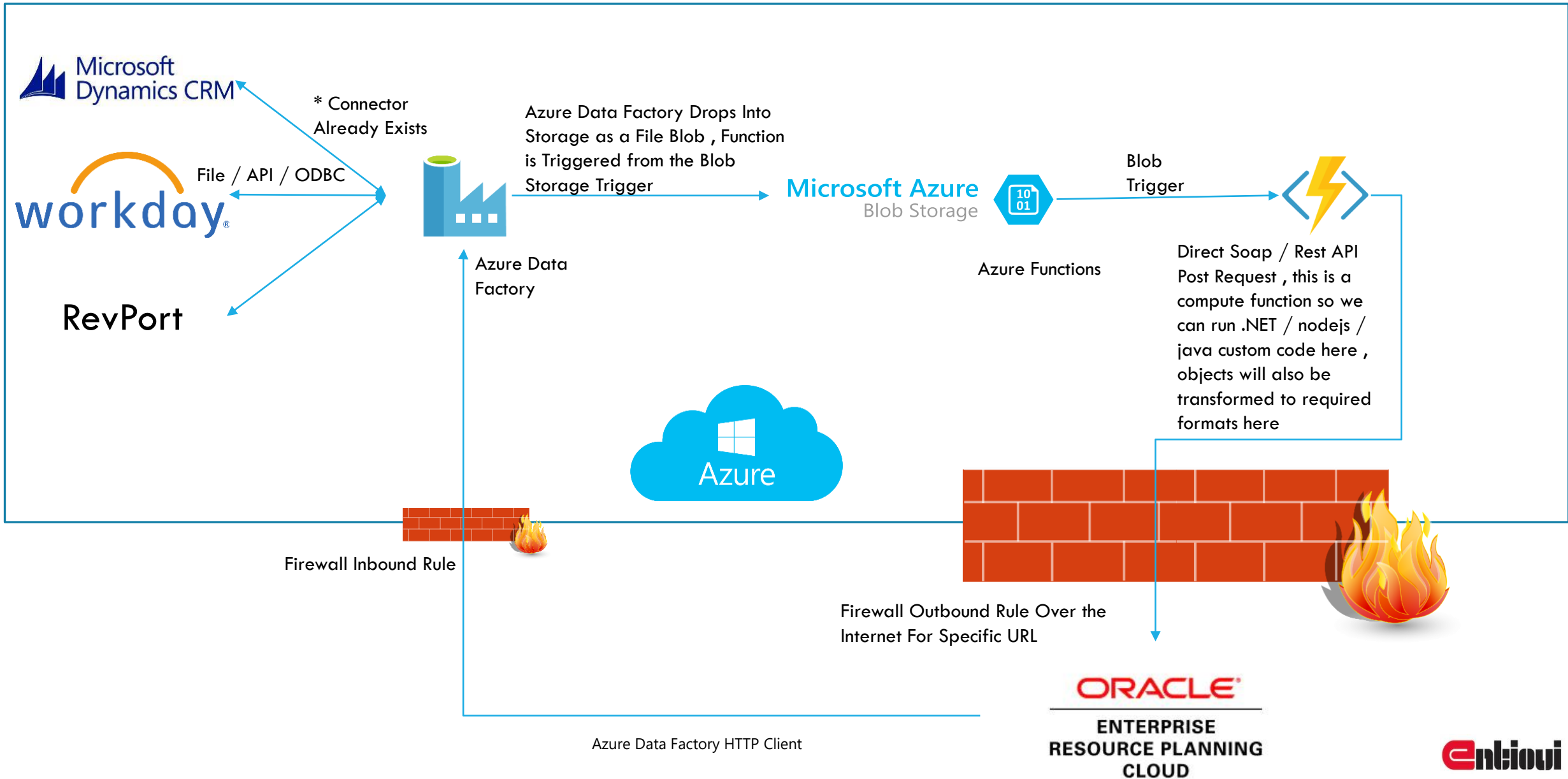
SOLUTION

- Integrations between Workday, MS Dynamics and Oracle using Azure
- To schedule the ETL process to automate the process
- A robust logging process using Azure, SQL and ServiceNow.

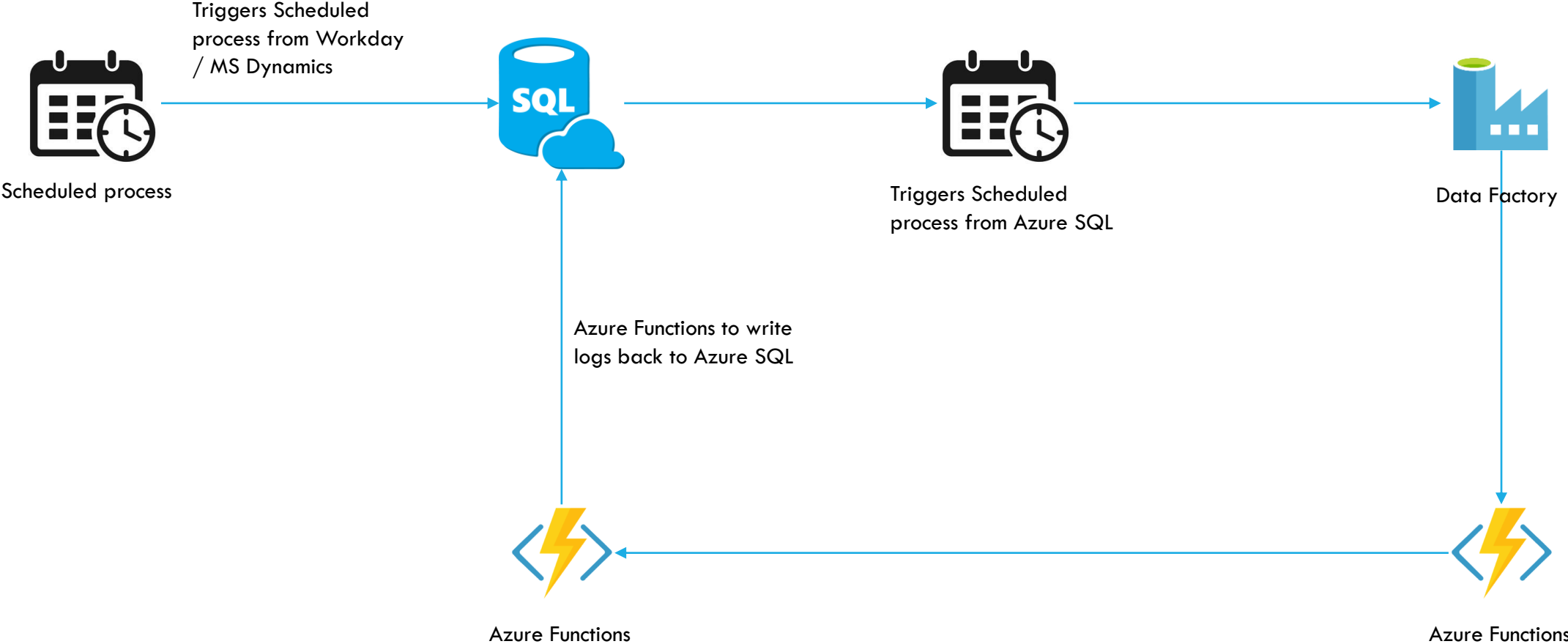
BUSINESS BENEFITS

Increasing the efficiency of onboarding process to eliminate manual process

CASE STUDY 6 (Approach)



CASE STUDY 6 (Workflow)



CASE STUDY 7



B2B Based Integration Platform

About Customer



Integration Company
based in USA and
Australia

BUSINESS OBJECTIVE

- B2B platform where companies can connect and interact with their customers from their existing CRMs, communicate using chatbots, do image and sentiment analysis, etc using the AI services
- To provide an analytics platform where the customers can effectively manage their social media presence, analyze trends and provide tips to increase the reach.

SOLUTION

- Web Application
- Integration with different CRMs and social media platforms
- A robust chatbot solution for customer support that can be integrated with any website.

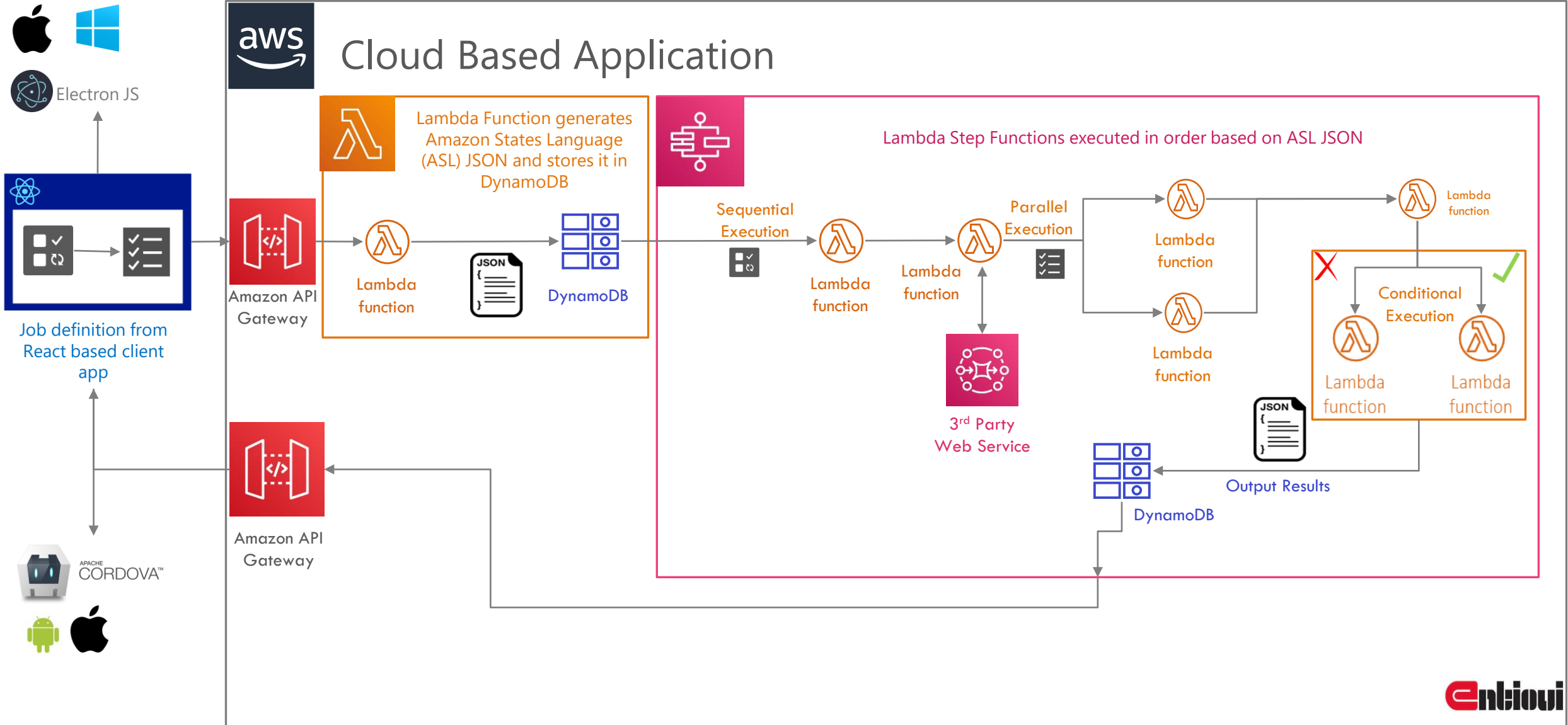
BUSINESS BENEFITS

Exponential increase in quality of customer service and ability for customers to reach out to brands using social media

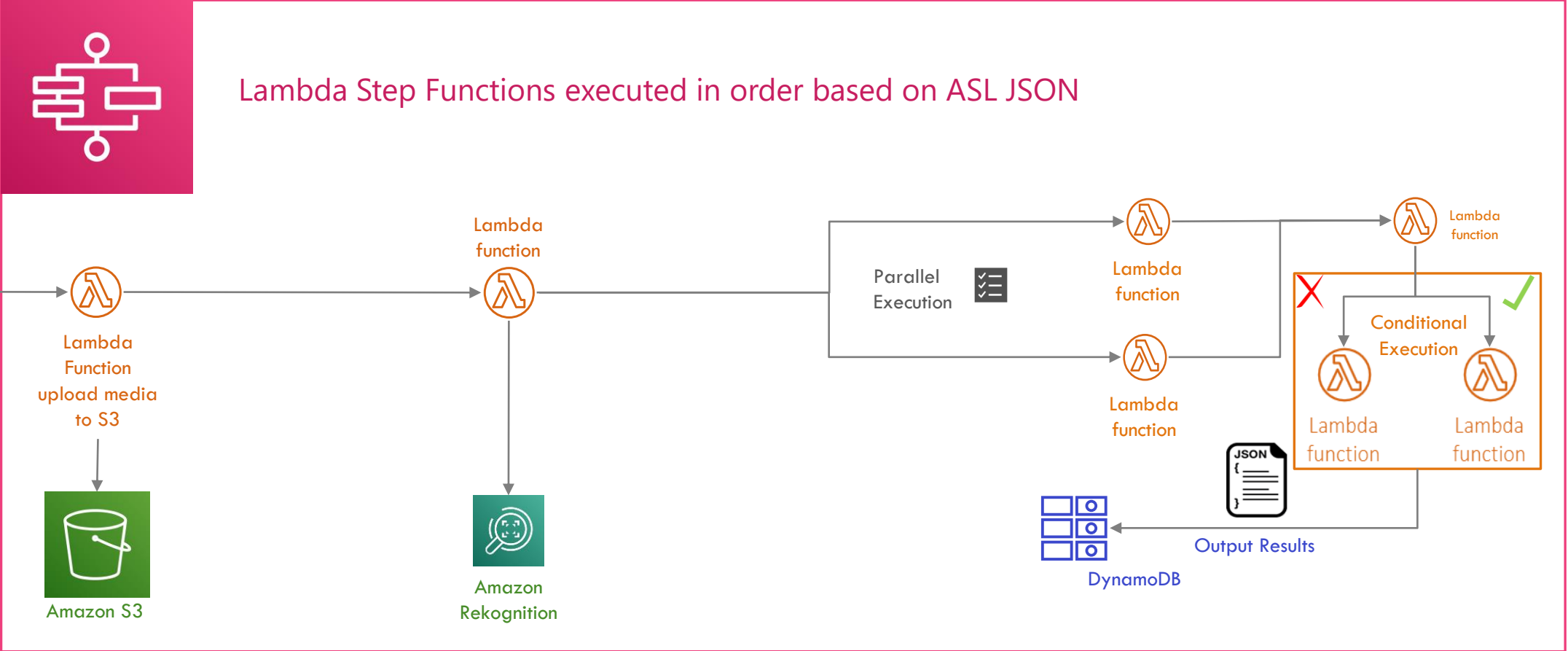
TECHNOLOGY

- AWS Stack
- React

CASE STUDY 7 (Architecture)

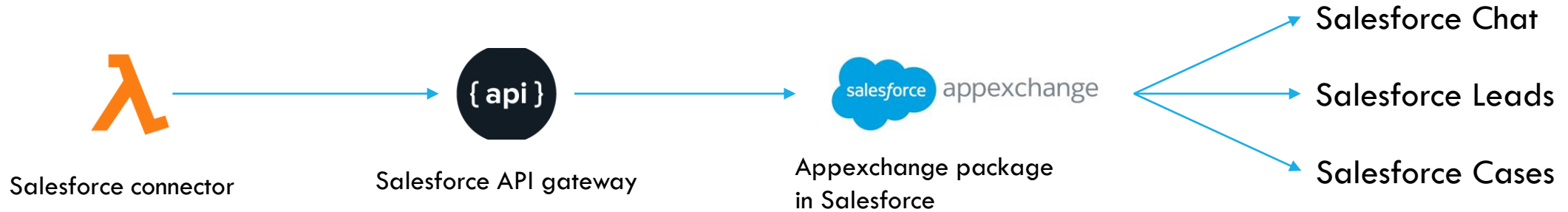


CASE STUDY 7 (Approach for Image recognition)

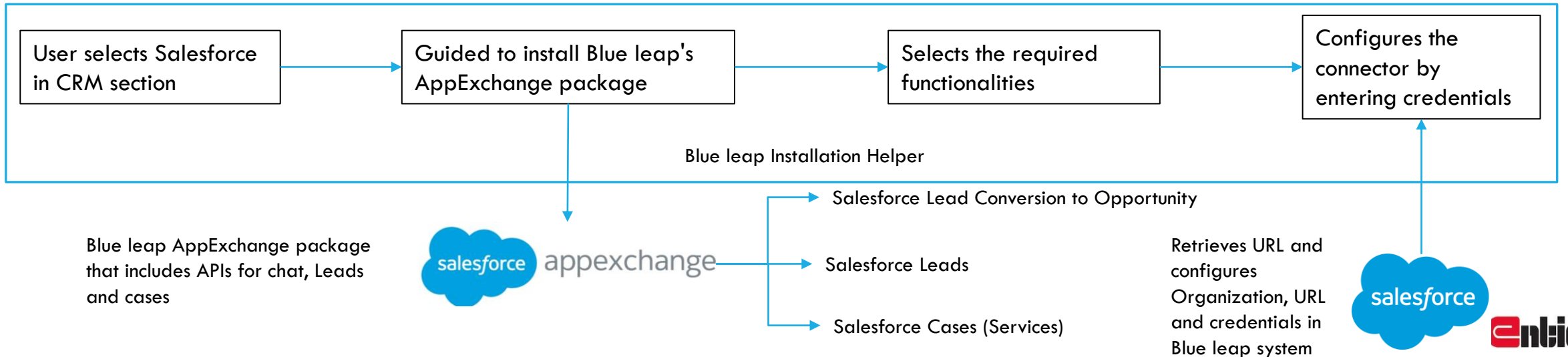


CASE STUDY 7 (Salesforce Integration)

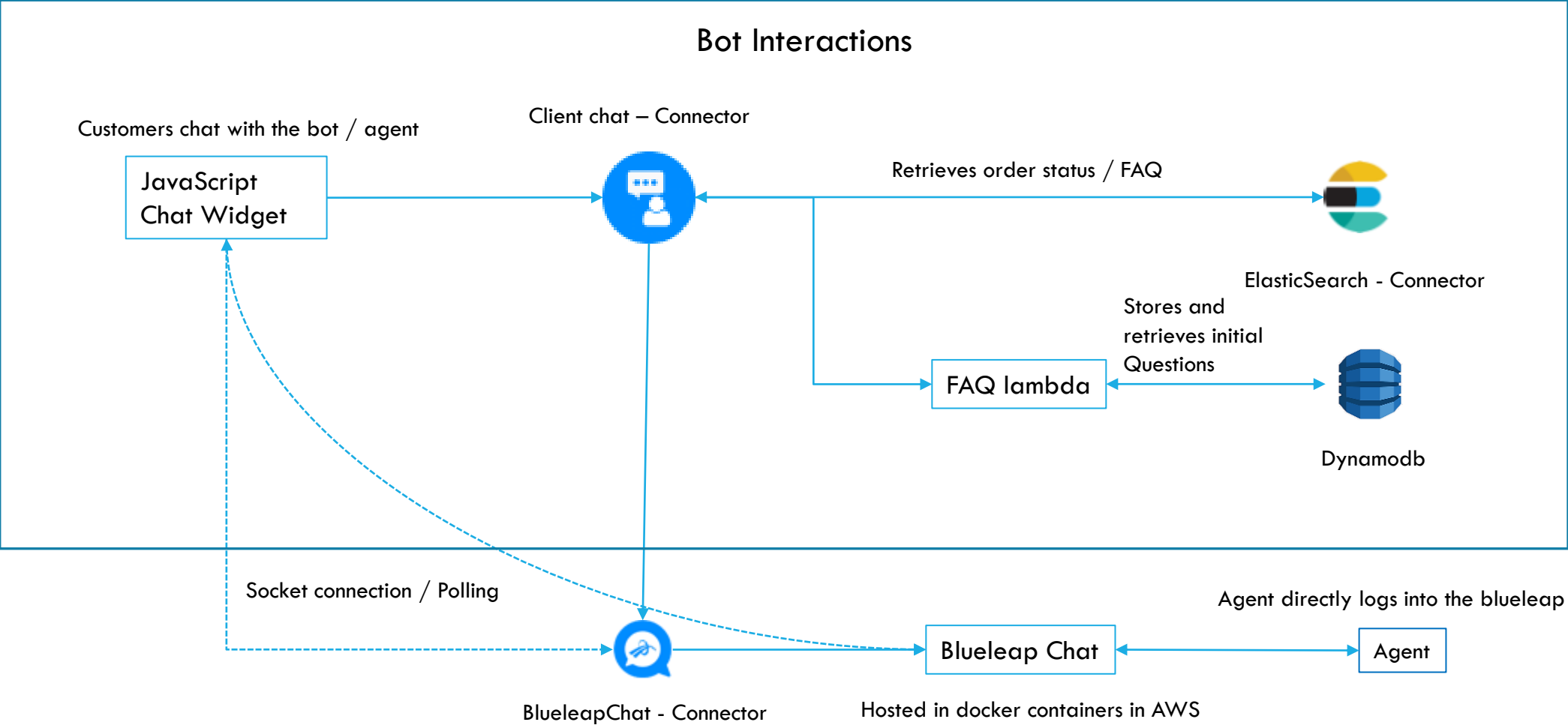
Architecture



User Journey



CASE STUDY 7 (Chatbot Workflow)



Thank you